



Center for Executive Education Institute of Business Administration

OPTIMIZING YOUR PRESENTATION SKILLS

Unique techniques on the basis of In-**Become a Manipulator?**

structor's personal experience will be delivered to the class for better result

Presentation practice to enable them to be a good presenter

E)

Secure the skill base to speak before the group of any size

Diagnostic review and further practice to develop speaking skills

Final presentation after completion of the course to make them realize the

difference

PKR 12,000/-

6:00 pm to 9:00 pm

Sept 15 - Oct 06, 2017

Every Friday

"The best way to sound like you know what you're talking about is to know what you're talking about." - Harvey Mackay

Skills Development Program

Adding Skills to Experience

LEARNING OBJECTIVE:

Upon completing this course participants will know how to:

- To be confident while dealing with common fears
- Identifying the power of nonverbal communication
- To make your message more effective
- One message can SAVE YOU technique
- Build ability to be spontaneous under pressure
- Enhance ability to influence your audience
- Feel confident to stand and deliver before any size group
- Use eye contact, gestures, and body language for maximum effect
- Develop and organize a presentation for any audience and any event
- Design visuals to enhance both the presenter's message & performance
- Deliver visual information in a way that keeps the audience in sync
- Handle tough questions



Target Audience

For those who want to improve their communication delivery style and the impact of their presentations.

Trainer's Profile:

Muhammad Humail Ashrafi practices proactiveness and innovation to his personal and professional life. A lifelong learner, he has completed his MBA from UK, also achieved trainings from Abbey Professional College, in Business Administration. He is also a proud Partner with British Council IELTS Pakistan. He has served in many national and international organizations like Tesco (UK), ASDA (UK), TFS, Preston University etc. Diversity of Muhammad's education and his international exposure to different universities including University of Akton has prepared him for the realities of the business world by providing a blend of academic and practical experiences. This combination of academic success and involvement is indicative of his high levels of motivation and achievements. Muhammad speaks from bottom of his heart and touches the soul

As a trainer in corporate world, M.H. Ashrafi uses practical examples to share his expertise and international exposure to make the participants learn the views from his professional approach. He himself has the proud honor of listening to many international motivational speakers in person.

For Queries & Information

Sumera Muhammad Manager Skills Development Program

Skills Development Programs Center for Executive Education Institute of Business Administration Ext: 1801 Email: <u>smuhammad@iba.edu.pk</u>

Mirza Irshad Ali Baig

Executive Center for Executive Education Institute of Business Administration Ext: 1811 Email: mibaig@iba.edu.pk

Registration form & Fee Voucher are available at our website: <u>http://sdp.iba.edu.pk/</u> Fee is to be deposited in cash / pay order in any branch of FAYSAL BANK Ltd., A/C No. 110-2162113-006. No fee will be accepted in cash/cheque at our office.

Skills Development Programs Center for Executive Education Institute of Business Administration **Ph.:** 021-38104700-01 Ext: 1801 & 1811 **Fax:** 021-38103008 **Email:** <u>BESDP@iba.edu.pk</u> **Website:** http://sdp.iba.edu.pk/