



INNOVATIVE MANAGEMENT SKILLS FOR NEW MANAGERS

**October 28, 2019
9:00 am to 5:00 pm
@IBA City Campus**

Investment: PKR 15,000/-
(exclusive of 5% SST)
(Fee includes certificate,
lunch/refreshments
& business networking)



Overview

This one-day activity based training program will empower you as a manager and leader in bringing out the best in yourself and your team by exploring the most critical success factors of Innovative Management that will help you bring your people together, motivate, energize and inspire them to their full potential to achieve extraordinary things.

Objectives

By the end of this training participants will be able to:

- Describe the roles and responsibilities of a manager.
- Understand what motivates people and explain the "4 motive" motivational model.
- Understand different perspectives and what defines a manager & leader
- Find out their preferred management style
- Balance team, task and individual functions
- Identify what it takes to be a role model

Information & Registration

Tel: 021-38104700-01

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Website: <http://sdp.iba.edu.pk/>



Workshop Focus

Management Styles
New leader's trap
Goals & direction setting
Maslow's hierarchy of needs
Building & organizing a team
SMART goals and making the intangible tangible
Balance team, task and individual functions
4 essential communication principles
Listening
Power of questioning
Building rapport with others
Emotional Balancing



Trainer

Aisha Bela Malik is an Organizational Developer, Management Consultant, Public Speech Counsellor, Motivational Speaker and Soft Skills Trainer. She is founder and CEO of ABM Training and Chairperson FPCCI National Standing Committee on Women Education & Training.

She has delivered corporate workshops nationally and internationally and some of her prestigious clients include: U.S. Embassy Justice Department, IBP, SDPI, Octara, IBC, NIM (NIPA), MCMC/SMC, HBFCL, Bank Al-Habib, National Police Academy NPA, FIA Headquarters, NAB, APAG, Ismail Industries, AKU Labs, and Essa Labs.

Moreover, she has also participated in Human Resource Development Assignments in Malaysia, Thailand and Sri Lanka. She has been regular speaker in leading universities of Pakistan. She is also associated with various national and International organizations i.e. Rotary, Inner Wheel, Hunar Foundation, TCF, Women Action Forum etc.

Aisha's field of interest includes: Personal Development, Leadership Skills, Communication Skills, Soft Skills, Business Strategy, E-business, Financial and Management Controls, HR, IT, Marketing, & Supply-chain Management.

With Center for Executive Education, she is conducting open programs on Management Skills, Business Communication, Corporate Speaking Skills, Emotional Balancing, etc.