



# Supply Chain Management as a Career Path

Toolbox for Supply Chain Aspirants

February 4 - March 3, 2024

Real-time Online, 10:00 am to 12:30 pm (Sundays)

### Who Should Attend?

Demand forecasting planner, Supply chain planner, Material planner, Finished goods planner, Procurement officer, Warehouse & logistics officer, customer service, commercial officer

Training Investment: PKR 25,000 (5% sst)

15% Early Bird Discount is available
Group Discount of 10% for 2 or more & 15% for 5 or more Participants.

# **Objective:**

This training is designed to provide tools & techniques to supply chain entrants to adhere them with the basic functioning of all areas of supply chain. The subject workshop includes all basic supply chain positions which are usually advertised on day-to-day basis. These tools and techniques are beneficial for the participants who are either starting their career in supply chain, switching to new function within supply chain or want to enhance end to end supply chain practical knowledge.

# **Topics:**

#### Modules:

- Introduction to Supply Chain Management.	<ul> <li>Importance of Supply Chain</li> <li>Definition &amp; Objectives of Supply Chain</li> <li>Components of a Supply Chain</li> <li>Manufacturing and Service Supply Chain Models</li> <li>Supply Chain Integrations</li> </ul>
- Supply & Demand Planning.	<ul> <li>Fundamentals of Sales &amp; Operational Planning (SNOP)</li> <li>Master Production Schedule (MPS)</li> <li>Material Resource Planning (MRP)</li> <li>Bill of Material (BOM)</li> </ul>
- Inventory forecasting & Management.	- Basics of Forecasting - Basic Forecasting techniques - Material Master (MM) - Inventory Management KPIs
- Customer services and logistics.	<ul> <li>Customer Services within Supply Chain</li> <li>Introduction to Warehousing</li> <li>Need for Warehousing</li> <li>Logistics Management Fundamentals</li> </ul>
- Procurement in Supply Chain.	<ul> <li>Evolution of Procurement</li> <li>Ingredients of a good Procurement policy</li> <li>P2P Cycle</li> <li>Supplier relationship and performance management</li> <li>Supplier development</li> <li>Contracts management</li> </ul>
- Tips for successful Job Interview Supply Chain.	<ul> <li>Tips and Tricks for Supply Chain Interviews.</li> <li>Learning Key Supply Chain terms</li> <li>Introducing yourself</li> <li>Making the best first impression</li> <li>Selling yourself to the interviewer</li> </ul>





Center for Executive Education Institute of Business Administration

## **Course Facilitator:**

Mudasser Ali Khan is a passionate and seasoned professional in Procurement & Supply Chain having a diversified experience of more than 16 years in state of-the-art FMCG, Textile, and Oil Marketing Companies. Graduated with an MBA in Supply Chain. He is a Certified Supply Chain Professional (CSCP) from APICS (USA), Certified Supply Chain Analyst (CSCA) from ISCEA (USA), and also a holder of Post Graduate Diploma in Supply Chain from IBA, Karachi. He is currently a Ph.D. Scholar in Supply Chain Business Management. Mudasser has also attained a number of international certifications including CPPP, TTT, DILT, CMILT, DSCM. He is a well-known trainer, consultant, researcher, and an independent evaluator & facilitator in the field of Supply Chain.